



NORTHERN
CALIFORNIA
CHAPTER

AMERICAN
BAMBOO
SOCIETY

To Potential Sellers of Bamboos at Foothill College:

The structure of this event will be similar to past events at Foothill.

There will be no NCCABS cashiering except for the auction plants and possibly for other plants which are 100% donations to the Chapter.

Sellers will take payment for their own plants sold and donate 25% of the gross proceeds – this is no change from the past sales. This will be on the honor system, which has worked in the past to support this, our only fundraiser during the year. Payment to NCC is requested on the day of sale. The donation may be tax-deductible (tax numbers below).

Other seller responsibilities include:

(1) Liability insurance. Nurseries can use their current coverage, but need to provide proof of insurance to Foothill College. Small “backyard” sellers apparently can come under the NCCABS policy as long as they are members who are “acting on behalf” of the Chapter. I would interpret that insurance policy wording as “selling Chapter plants” if anyone asks, and there should be no problem.

(2) Security for your own plants.

(3) Setup and cleanup. Foothill provides no tables. It actually might be easier to sell plants off the ground.

(4) Ensuring that buyers know if they are getting an invasive species.

(5) Ensuring plants are disease-free when sold.

(6) Accurate labeling of plants for the buyer.

(7) Provide me a list (or tags) of plants sold for calculation of NCC donation.

(8) Removal of unsold plants. Even if they were intended to be 100% donations to the NCC – the Chapter has no storage place for unsold donated plants.

(9) Provide “sold” tags since we won't have a will-call area

As was the case in the past, we are combining our annual sale with that of Foothill's Horticulture Department. This connection should attract more NCCABS members and keep us going as a viable group.

For questions, you can email me at ncal-chapter@bamboo.org.

Thanks!

David King, Treasurer, NCCABS

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